

Introduction

Munvo's Unica Campaign Health Check service offers a thorough audit and optimization process, assessing the current state and identifying potential enhancements to improve performance and reduce operational costs.



Executive Summary

This business case details the outcomes of a detailed health check performed on the Unica Campaign environment of a major global hospitality company. The results showcase significant operational efficiencies, cost reductions, and performance improvements that align with strategic business objectives.

Audit Overview and Key Outcomes

UAT ENVIRONMENT OPTIMIZATION



Annual Savings

Strategic resizing and optimization of UAT servers yielded approximately \$60,000 in annual savings, cutting down on expenditures for underutilized resources.



Operational Efficiency

Adjustments to server uptime strategies reduced production downtime by 5×, optimizing resource usage without sacrificing availability.

CAMPAIGN LISTENER SERVER ENHANCEMENTS



Increased Disk Space

Enhancing disk space by 100GB minimized risks of downtime, crucial for uninterrupted marketing operations within the hospitality industry.



Cost-Benefit Justification

The additional cost of \$10 to \$50 monthly for extra storage is justified by the critical gains in system reliability and performance.

REDUNDANT DEVELOPMENT COSTS



Immediate Cost Recovery

The decommissioning of an unused DEV Redshift database resulted in **\$34,800** in annual savings, reallocating budget towards more impactful technological investments.

SCRIPT MANAGEMENT IMPROVEMENTS



Enhanced Security and Compliance

The introduction of version control and log rotation for script management not only bolstered data integrity but also aligned the company with best industry practices, mitigating security risks.

HARDWARE AND SOFTWARE UPDATES



Future-Ready Infrastructure

Upgrading server operating systems and databases ensured compatibility with the latest releases of Unica, facilitating easier upgrades and support, vital for maintaining competitive edge in the hospitality sector.

Detailed Business Impact

Through the enhancements identified by Munvo's Unica Campaign Health Check:



Increased Marketing Efficiency

The company achieved streamlined operations and improved server and application performance, enabling quicker and more reliable campaign execution—a key in the fast-paced hospitality market.



Reduced Operational Risks

The improvements led to enhanced system stability and minimized downtime, crucial for maintaining guest satisfaction and service excellence.



Strategic Resource Allocation

Optimizing resource use from underutilized areas to more critical operations improved ROI on marketing technology investments.



Improved IT and Marketing Collaboration

Better insights into IT infrastructure have fostered a more collaborative environment between IT and marketing departments, enhancing overall business agility and response to market dynamics.

Conclusion

Munvo's Unica Campaign Health Check is a service for marketers looking to maximize the value of their marketing technologies. By identifying and implementing strategic improvements, the company not only saved costs but also significantly boosted the effectiveness and reliability of its marketing operations.



To discover how Munvo can elevate your marketing technology landscape, contact our team to schedule your health check.

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