## Real-time Customer Engagement

With SMS Gateway and Adobe Campaign Classic





# Real-time mobile conversations deepen engagement significantly

Campaigns driven by SMS Gateway see an average of **7 messages** per conversation, with a **90% open rate**, **45% response rate**, and **<1% opt-out** – far beyond the impact of a single email blast

By capitalizing on the power of real-time messaging, Munvo's SMS Gateway for Adobe Campaign Classic initiates personalized dialogue tailored to customer needs, habits, and inquiries.

Soaring delivery rates, low opt-outs, and reduced load on Adobe Campaign Classic



Ensure delivery rates of 96% with impressively low opt-outs (~0.02%)



Substantially reduce load on Adobe Campaign Classic



Improve customer retention, communication, and overall experience

### Intuitive Real-time Dialogue for Adobe Campaign Classic

- No developer? No problem Build it yourself with SMS Gateway's drag-and-drop, user-driven, zero code solution
- Coordinate campaign timing (with consideration to hour / customer time zone)
- Enable reporting in SMS Gateway and Adobe Campaign Classic (inherited from the SMS provider's delivery data)
- Receive ongoing support to ensure timely deliverability
- Securely capture customer consent and act in real time



#### **SMS Gateway**

### **How it works**

#### Connectors

- Strengthen the performance of mobile messages through the direct integration of Adobe Campaign Classic with your mobile messaging provider (MMP) of choice
- Increase configuration flexibility for inbound message handling and archive / classify bounced versus delivered messages

#### 2 Multimedia Messaging Services (MMS):

- Convey mobile messages with compelling visuals and other multimedia
- Push media URLs through a simple API and easily delete images from your MMP to secure customer privacy

#### Webhooks

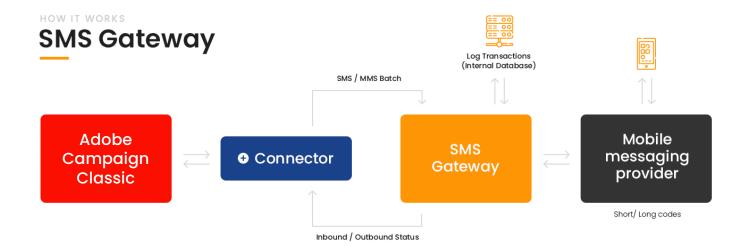
- Test URLs and enable webhooks to track and validate incoming user data
- Access all information pertaining to a specific message within its respective conversation tree

#### 4 Interactive Conversation Trees:

- Use SMS Gateway's drag-and-drop interface to target audiences with custom offers and build dialogue within conversation trees
- Send relevant messages, actively track / reassign individual messages ("nodes" within trees), and store entire transactions (inbound, outbound, batches)
- Include customer personalization in the conversation to reuse elements with user-based customization

#### **6** Messaging Templates

- Build, store, and repurpose adaptable messaging templates for quick campaigns
- Standardize and set parameters for personalized messages by extracting relevant information from Adobe Campaign Classic and plugging it into SMS communications



# Learn more about the power of SMS Marketing *done right*

With over 65% of consumers checking their messages within the first 5 minutes of waking up in the morning (and half admitting to using their phones at least 5 times every hour!), it has never been so important to leverage the power of mobile marketing.

Discover how Munvo harnesses SMS for enhanced engagement, increased conversions, and a better bottom line for your business



#### Ready to boost your customer engagement?

Contact one of **Munvo**'s certified experts for a personalized demo today

